

# Investing in Québec's Cleantech Sector

Canada EU Workshop for  
Cleantech Companies

Montréal, Québec, Canada

November 6, 2019



# Our mission



Contribute to  
Québec's  
economic  
development with  
our integrated  
financial solutions



Foster the growth  
of local and  
international  
investment



Support job  
creation in all  
regions of  
Québec



# Investissement Québec

An economic development agency  
and a financing corporation



**Over  
500 employees**

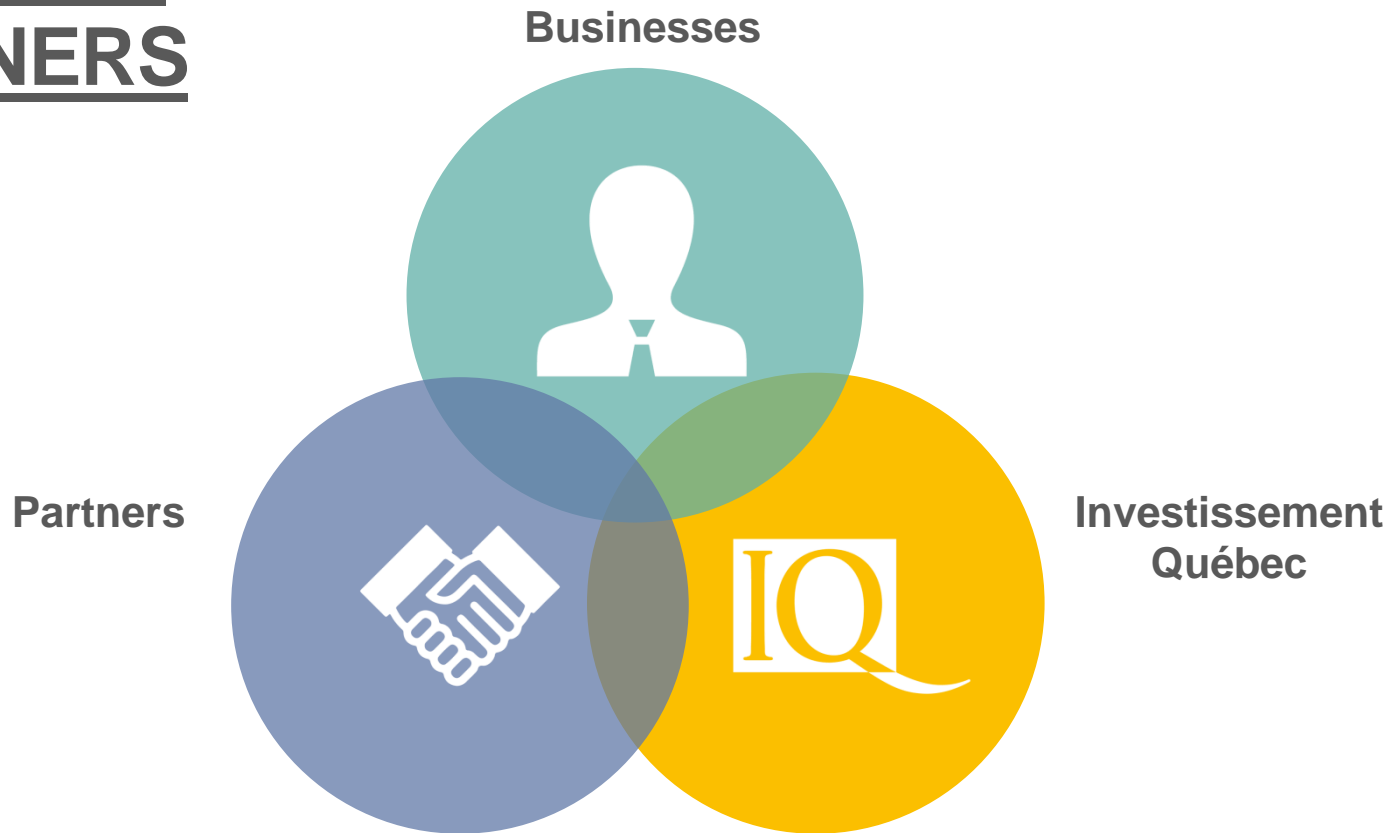


**17 offices  
in Québec**



**12 offices  
abroad**

# BUSINESS PARTNERS



# OUR CLIENTELE IS WIDE-RANGING AND HIGHLY DIVERSIFIED



**Québec  
businesses  
of all sizes**



**Cooperatives  
and social economy  
enterprises**



**Québec-based  
subsidiaries of  
foreign companies**



**Foreign  
companies**

# STIMULATE FOREIGN INVESTMENT



**Strategic  
intelligence**



**Comparative  
sectoral  
advantages**



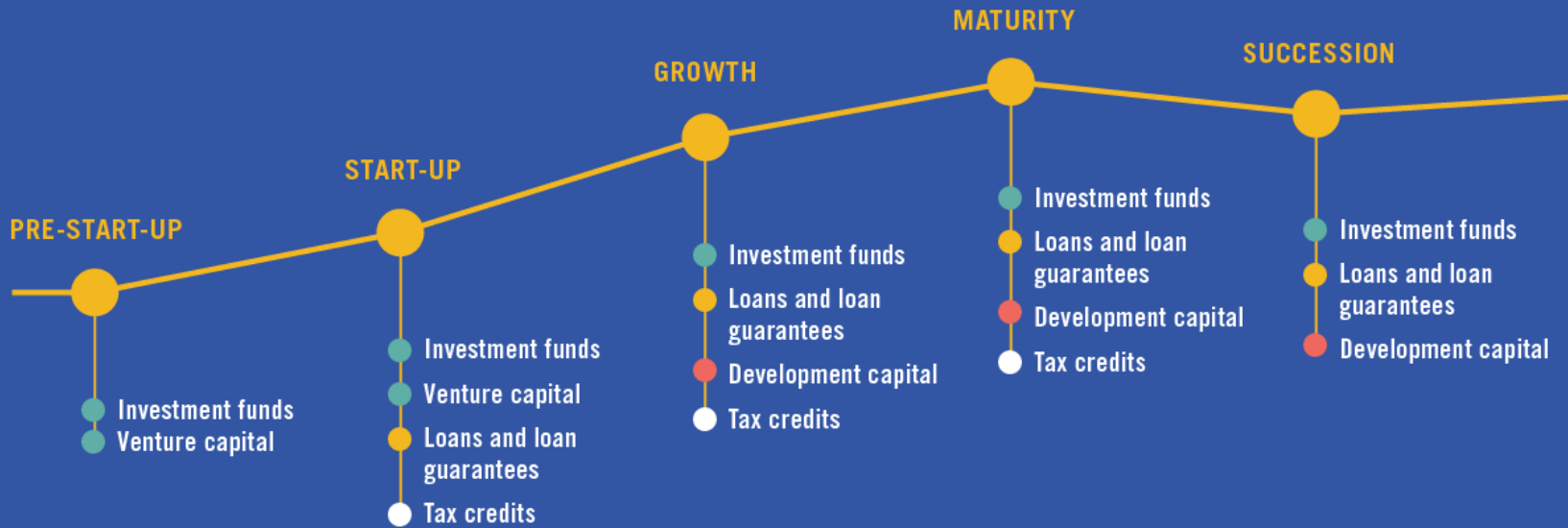
**Strategic  
alliances**



**Financing  
solutions**

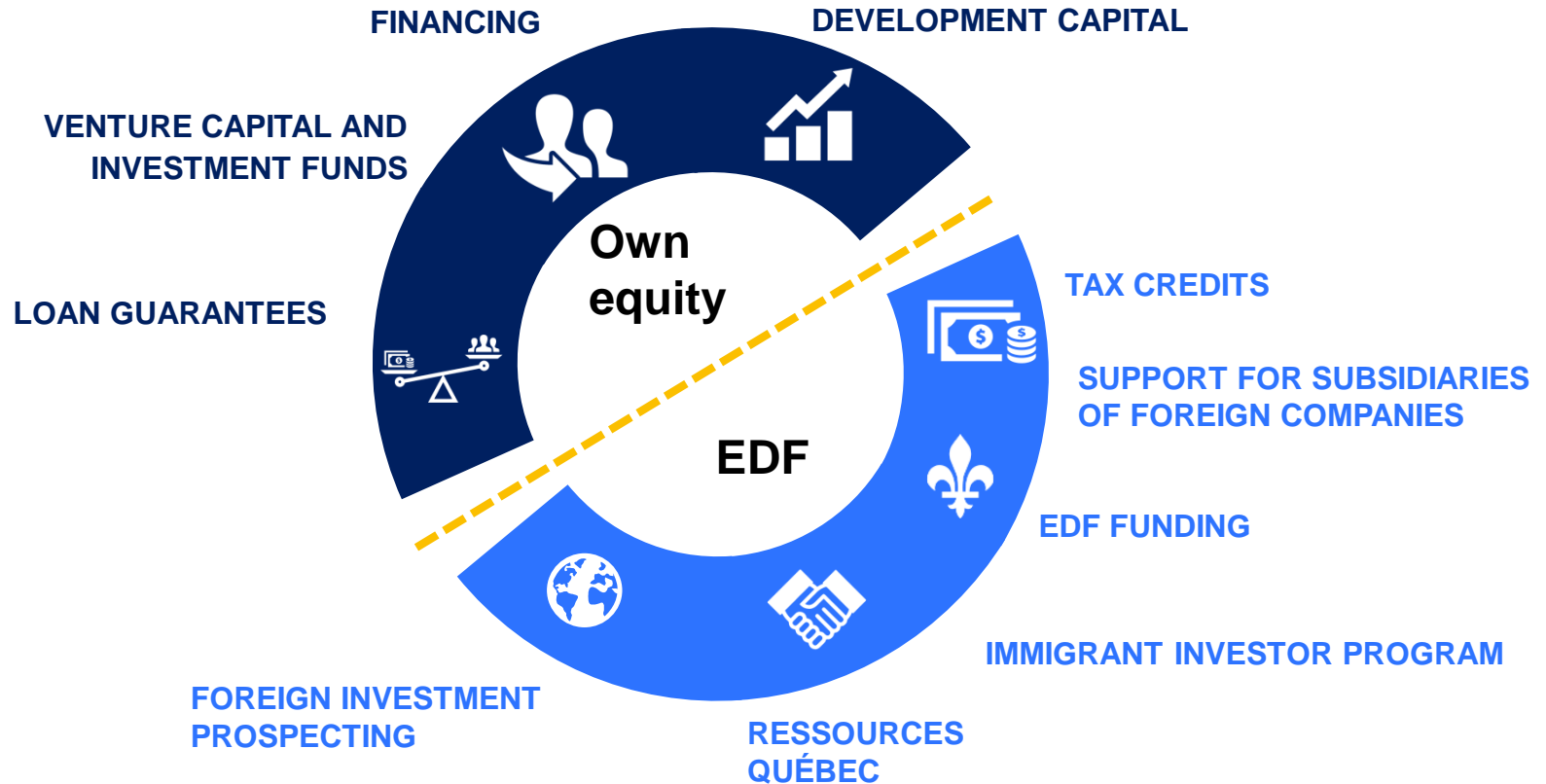


**Site selection**



A full range of services for every stage  
of a business's growth

# OUR SOLUTIONS





# MAJOR FINANCIAL AND FISCAL INCENTIVES

- Eссор Program
  - ✓ Advantageous financial solutions such as loans, loan guarantees, interest free loans
- Tax holiday for large investment projects of \$ 100 M (\$ 50 M in certain regions) in eligible sectors
  - ✓ 15 year provincial income tax holiday
  - ✓ 15 year holiday from employer contributions to the Health Services Fund (HSF)

# MAJOR FINANCIAL AND FISCAL INCENTIVES

- Refundable provincial tax credit of 14% and non-refundable federal tax credit of 15% on eligible R&D expenditures
- Tax credit (4% to 24%) on the acquisition of manufacturing and processing equipment
- Reimbursement of 25% to 50% of job training expenditures

## EXAMPLES OF INVESTMENT PROJECTS FROM FOREIGN COMPANIES IN QUÉBEC'S CLEANTECH SECTOR

- Recycling
- Renewable energy
- Research & Development
- Environmental services
- Manufacturing of environmentally friendly products

# THANK YOU!

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